Quarterly update in second quarter of 2026

JUMP+ Plan

Year 2026 - 2028

BERYL 8 PLUS PUBLIC COMPANY LIMITED

(BE8)

at 30 June 2026

This report was disseminated on 19/08/2026

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JUMP+

BERYL 8 PLUS PUBLIC COMPANY LIMITED

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Technology

CG Report :

SET ESG Ratings: **-**

Anti-Corruption Certification (CAC): **Yes**

Business Type

A digital technology consulting with a comprehensive offering in CRM, Analytics, and Digital Technology, as well as software resellers of leading companies such as Salesforce, Google, MuleSoft and Tableau.

Financial Statement

Year	2025	2024	2023	2022
Income Statement (MB)				
Revenues	2,390.69	2,537.96	2,427.49	810.98
Expenses	2,296.46	2,320.95	2,114.00	662.02
Net Profit	56.19	154.51	244.39	138.62
Balance Sheet (MB)				
Assets	3,771.20	4,001.77	3,988.63	3,889.20
Liabilities	908.83	1,122.72	1,188.98	1,336.14
Shareholders' Equity	2,850.13	2,862.84	2,784.72	2,553.06
Cash Flow (MB)				
Operating	93.58	389.20	171.26	36.93
Investing	114.44	-137.46	-48.70	-151.08
Financing	-215.44	-249.11	-90.59	-64.38
Financial Ratio				
EPS (Baht)	0.21	0.58	0.92	0.68
GP Margin (%)	22.07	24.12	26.67	38.56
NP Margin (%)	2.35	6.27	10.31	17.09
D/E Ratio (Times)	0.32	0.39	0.42	0.52
ROE (%)	1.97	5.47	9.16	8.74
ROA (%)	2.48	5.44	7.96	6.41

JUMP+ Plan

Business Plan

Target in 2028

Net Profit	**250-300** Million Baht

Strategic Plan	Growth	Profitability & Efficiency	Stability
1. Strategic Plan : Revenue expansion from new high-margin products and services	✓	✓	

Governance Plan

1. Enhancing anti-corruption and fraud prevention efforts
2. Enhancing prevention of conflicts of interest
3. Enhancing governance of information security

Quarterly update

Section 1

Business Plan

Quarterly update : Section 1 Business Plan

Target in 2028

Title	Target	Actual Result	
	2028	2025	6M/2026
Net Profit (Million Baht)	250-300	56.19	-97.09

Growth Strategy

New S-Curve Revenue Acceleration

- Develop and deliver solutions based on high gross margin products to target customer segments, such as the financial and insurance sectors, which typically involve high-value projects.
- Leverage knowledge and experience from the existing customer base to develop new products tailored for specialized industries supported by the Board of Investment (BOI).

Progress description

For the first six months of 2026, the Company recorded revenue from operations of THB 1,168.39 million, compared with the full-year 2026 revenue target of THB 2,600 million, and recorded a net loss of THB 97.09 million.

The Company continued to execute its New S-Curve strategy by developing and offering new products and services with potential for higher margins, while leveraging its existing customer base to introduce new solutions. During the first half of 2026, the Company entered into a partnership with Lyzr, Inc. to develop and deliver Enterprise AI Agent solutions. The Company has commenced the first contract with the customer for the Lyzr in June 2026. The Company also collaborated with Thailand Post Co., Ltd. to develop the Postman Cloud platform which will help us to expand our new services to current and new clients.

The Company will continue to monitor its performance and accelerate sales and go-to-market activities for new products and services during the second half of the year to support the achievement of its targeted revenue growth.

Growth plan/Increase business value

Strategic Plan : Revenue expansion from new high-margin products and services

Targets

- **Corporate Financial Targets**

Title	Target			Actual Result	
	2026	2027	2028	2025	6M/2026
Revenue From Operations (MILLION BAHT)	2,600	2,900	3,200	2357.47	1168.39

Progress description

- The Company entered into an agreement with Lyzr, Inc. on 18 May 2026 to introduce its Standard Framework for Enterprise AI Agents and develop solutions for customers.
- The Company entered into a collaboration with Thailand Post Co., Ltd. on 28 May 2026 to jointly develop the Postman Cloud platform, with ongoing platform development and go-to-market preparation.
- In June 2026, the Company commenced delivery of Lyzr solutions to its first customer and is preparing to introduce additional new products and services to other customers during the second half of the year.
- The Company is preparing training and knowledge-development activities for the sales team on new products and services, as well as developing the sales plan for the Postman Cloud platform to support execution during the second half of 2026.

Strategic Initiative

Strategic Initiative : Revenue expansion from new high-margin products and services

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• Develop new products aligned with the needs of domestic customers • Enhance knowledge and understanding of the sales team to effectively present new products and services • Begin offering new products and services to customers through pilot projects within Q3	**Development of new products aligned with the needs of domestic customers** • The Company entered into an agreement with Lyzr, Inc. (USA) on 18 May 2026 to utilize its Standard Framework for the development of Enterprise AI Agents and to develop and offer solutions to customers. • The Company entered into a collaboration with Thailand Post Co., Ltd. on 28 May 2026 to jointly develop the Postman Cloud platform. The platform is currently under development in accordance with the implementation plan. **Enhancement of the sales team's knowledge and understanding in presenting new products and services** • The Company is preparing training and knowledge development for the sales team on new products and services, including the Lyzr platform, to support implementation during the second half of 2026. • The Company is preparing a training and platform usage plan for Postman Cloud to support implementation in accordance with the plan. **Offering new products and services to customers through pilot projects within Q3** • In June 2026, the Company commenced providing Lyzr solutions to its first customer and is preparing to offer additional new products and services to other customers in Q3. • The sales team has commenced developing a sales plan to offer the Postman Cloud platform to customers.

Quarterly update

Section 2

Governance Plan

Quarterly update : Section 2 Governance Plan

Accountability and Transparency Governance

Enhancing anti-corruption and fraud prevention efforts

1. Establish clear anti-corruption policies and guidelines covering all business activities, and review them to ensure alignment with current situations and relevant regulations, with submission to the Board of Directors for consideration at least once a year
2. Monitor and evaluate compliance with anti-corruption policies and guidelines, and report the results to the Board of Directors at least once a year
3. Obtain the renewal of certification under the Collective Action Coalition Against Corruption (CAC) by 2026
4. Require at least 90% of key suppliers (Critical Tier 1) to have anti-corruption policies in place, along with clear monitoring and evaluation systems, by 2028

Targets

Title	Target			Actual Result	
	2026	2027	2028	Before Project Participation	6M/2026
The company has established an anti-corruption policy and practices.	-	-	-	Complete	In Progress
An anti-corruption and anti-bribery policy has been developed to comprehensively cover the organization's business operations,formally approved by the Board of Directors,and supported by clear and practical implementation guidelines	-	-	-	Complete	Success
The company conducts regular monitoring and evaluation of compliance with its anti-corruption and anti-bribery policy and procedures. Audit results are reported by internal auditors to the Board of Directors at least annually. In the event of any violations,corrective actions and preventive measures are clearly defined to prevent recurrence	-	-	-	Complete	In Progress
The company conducts an annual review of its anti-corruption and anti-bribery policy and practices with the Board of Directors	-	-	-	Complete	In Progress
Achieve CAC certification from the Thai Institute of Directors (Thai IOD)	Certified	Certified	Certified	CER/Filing	Certified
Implement and ensure that at least 90% of critical Tier 1 business partners have anti-corruption policies in place, and actively monitor and assess their compliance with such policies.	In Progress	In Progress	Success	-	In Progress

Progress description

The Company continued to implement its Anti-Corruption and Bribery Prevention Plan. The relevant policies and guidelines have been approved by the Board of Directors, and the Company successfully obtained its second renewal of CAC certification on 31 March 2026.

With respect to extending anti-corruption measures to Critical Tier 1 business partners, the Company is in the process of developing and revising its Approved Vendor List (AVL) criteria to establish appropriate qualification requirements and oversight mechanisms in line with good corporate governance principles and the Group's Anti-Corruption Policy.

Strategic Initiative

Strategic Initiative : Expand anti-corruption measures to partners (Critical Tier 1)

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• Extend anti-corruption measures to key suppliers (Critical Tier 1)	The Company is currently developing and revising its Approved Vendor List (AVL) registration policy to enhance vendor selection and oversight processes in alignment with good corporate governance principles, as well as to extend anti-corruption measures to key business partners (Critical Tier 1). Under the Approved Vendor List (AVL) registration criteria, the Company has established basic qualification requirements for vendors classified as Critical Tier 1. Vendors must meet all specified criteria to be considered for registration. If a vendor fails to meet any criterion, the registration process will be suspended until the required corrective actions have been completed. The key criteria include: • Must be a legally registered business entity that remains active and operational. • Must possess a valid tax identification number and maintain a valid tax status. • Must achieve a Grade A or B rating in the Company’s annual vendor performance evaluation. • Must not appear on the Group’s blacklist or any legally prohibited list. • Must have no conflict of interest with any director, executive, or employee of the Group, unless such conflict has been formally disclosed and approved in writing. • Must agree to comply with the Group’s Supplier Code of Conduct and Anti-Corruption Policy. • Must submit all required supporting documents for vendor registration in accordance with the specified criteria. Once the policy revision is completed, the Company will communicate and implement the revised criteria as part of its vendor registration and review processes to support the planned extension of anti-corruption measures to key business partners in accordance with the Company’s implementation plan.

Enhancing prevention of conflicts of interest

1. Establish clear policies and guidelines on conflict of interest prevention, covering all levels of the organization, to embed a culture of integrity, fairness, and good corporate governance, with submission to the Board of Directors for consideration at least once a year
2. Monitor and evaluate compliance with conflict of interest policies and guidelines, and report the results to the Board of Directors at least once a year
3. Develop and enhance the personal interest disclosure system for directors, executives, and employees (e-Disclosure Platform) to improve efficiency, transparency, and auditability

Targets

Title	Target			Actual Result	
	2026	2027	2028	Before Project Participation	6M/2026
The company has established a policy and procedures to prevent conflicts of interest.	-	-	-	Complete	In Progress
The company has developed a comprehensive,written policy and guidelines to prevent conflicts of interest,which have been approved by the Board of Directors.	-	-	-	Complete	Success
Compliance with the conflict of interest policy is monitored through a formal process at least annually.	-	-	-	Complete	In Progress
Conflicts of interest are reported to the Board of Directors at least annually. If any violations are detected, corrective actions and preventive measures are clearly outlined to prevent recurrence.	-	-	-	Complete	In Progress
An electronic personal interest disclosure form (e-Form) is available for directors, executives, and employees in high-risk positions.	In Progress	In Progress	Success	-	In Progress

Progress description

The Company continued to implement its Conflict of Interest Prevention Plan, with the relevant policies and guidelines having been approved by the Board of Directors.

On 11 June 2026, the Company launched the e-Disclosure Platform for employees to facilitate personal interest disclosures and enhance the efficiency of data collection, review, and monitoring. The Company is in the process of extending the platform to cover directors and executives in accordance with the implementation plan.

Strategic Initiative

Strategic Initiative : Develop a Conflict of Interest Disclosure Form

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• Develop and implement an electronic Conflict of Interest Disclosure Form (e-Form) for directors, executives, and high-risk employees.	The Company launched the e-Disclosure Platform for employees on 11 June 2026 to facilitate electronic personal interest disclosures. The Company is in the process of extending the platform to directors and executives in accordance with the implementation plan.

Governance of Risk and Management Compliance

Enhancing governance of information security

1. Establish information security policies and guidelines aligned with the evolving technological environment and relevant security standards, with submission to the Board of Directors for consideration at least once a year
2. Ensure that information security systems are audited and assessed by an independent external auditor, and systematically develop improvement plans based on audit results
3. Promote an organizational culture of awareness and shared responsibility for information security through continuous communication and training
4. Achieve ISO/IEC 27001 certification by 2028 to enhance the Company's information security management system in line with international standards and strengthen stakeholder confidence

Targets

Title	Target			Actual Result	
	2026	2027	2028	Before Project Participation	6M/2026
The company has established policies and guidelines for information security governance.	In Progress	Success	Success	In Progress	In Progress
The company has developed a clear,documented IT security policy and guidelines,which have been approved by the Board of Directors.	-	-	-	Complete	Success
Information cybersecurity undergoes evaluation by an independent external auditor,accompanied by clear and actionable improvement and development strategies	In Progress	Success	Success	In Progress	In Progress
All employees undergo training,communication,and understanding assessments to enhance awareness of IT security.	Success	Success	Success	In Progress	Success
Certified to ISO/IEC 27001 – Information Security Management System (ISMS)	In Progress	In Progress	Success	-	In Progress

Progress description

The Company continued to implement its Information Security Governance Plan, with the relevant information security policies and guidelines having been approved by the Board of Directors.

In February 2026, the Company completed its annual IT Security Awareness e-Learning program for employees as planned, with the objective of enhancing knowledge, understanding, and awareness of information security.

In addition, the Company has accelerated its preparations in terms of systems, documentation, and relevant processes to support an independent external information security assessment and the ISO/IEC 27001 certification assessment. The Company aims to proceed with these activities within 2026, ahead of the original implementation timeline.

Strategic Initiative

Strategic Initiative : Certified to ISO/IEC 27001:2022

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• Plan and design an IT Security Awareness program for employees, and initiate training via an e-Learning system • Prepare systems and documentation to support ISO/IEC 27001 certification audits	• The Company completed its IT Security Awareness e-Learning program for employees in February 2026 in accordance with the annual plan. • The Company is preparing the relevant systems, documentation, and processes to support an independent external information security assessment and the ISO/IEC 27001 certification assessment. • The implementation timeline has been accelerated, with the Company targeting these activities within 2026, ahead of the original schedule.

Quarterly update

Attachment

Quarterly update : Attachment

JUMP+ Plan

URL Link to the Document : https://jumpplusmedia-setlink.setgroup.or.th/planSubmission/BE80_JUMP%2B_Plan_Year_2026-2028_EN.pdf