Quarterly update in second quarter of 2026

JUMP+ Plan

Year 2026 - 2028

S.C.L. Motor Part Public Company Limited

(SCL)

at 30 June 2026

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S.C.L. Motor Part Public Company Limited

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Industrial

CG Report : -
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Business Type

Auto parts distribution business

Financial Statement				
Year	2025	2024	2023	2022
Income Statement (MB)				
Revenues	1,869.30	1,741.37	1,485.43	1,362.92
Expenses	1,793.29	1,668.71	1,439.93	1,301.81
Net Profit	51.07	44.56	23.37	39.91
Balance Sheet (MB)				
Assets	1,146.54	981.21	1,092.09	1,038.98
Liabilities	763.91	629.65	774.07	796.94
Shareholders' Equity	382.63	351.56	318.03	242.04
Cash Flow (MB)				
Operating	11.64	107.88	33.93	-66.93
Investing	-57.81	-31.02	-25.70	-36.76
Financing	49.52	-111.55	-5.66	118.69
Financial Ratio				
EPS (Baht)	0.20	0.18	0.12	49.89
GP Margin (%)	10.75	10.68	10.89	11.66
NP Margin (%)	2.73	2.56	1.57	2.93
D/E Ratio (Times)	2.00	1.79	2.43	3.29
ROE (%)	13.91	13.31	8.34	16.49
ROA (%)	7.14	7.01	4.27	5.88

JUMP+ Plan

Business Plan

Target in 2028

Net Profit	**89.00** Million Baht

Strategic Plan	Growth	Profitability & Efficiency	Stability
1. Strategic Plan 1 : 1. Strategize to expand the customer base through new channels and enhance the brand of European automotive parts in the Genuine and Replacement categories, EV automotive parts, and batteries for internal combustion engine vehicles and EV vehicles, with the aim of achieving sales of 2,500 million Baht by 2028.	✓	✓	
2. Strategic Plan 2 : 2. Improve operational processes to increase profit margins		✓	

Governance Plan

1. Ensuring the independence of the board of directors
2. Enhancing anti-corruption and fraud prevention efforts
3. Enhancing internal audit quality evaluation

Climate Action Plan

1. Greenhouse gas inventory (GHG) plan

Quarterly update

Section 1

Business Plan

Quarterly update : Section 1 Business Plan

Target in 2028

Title	Target	Actual Result	
	2028	2025	6M/2026
Net Profit (Million Baht)	89.00	51.07	30.44

Aiming to be a leader in the automotive parts distribution business market by utilizing a WAREHOUSE AUTOMATION inventory management system in conjunction with AI technology to enhance service efficiency and support sustainable growth, thereby achieving a Net Profit target of 89 million baht by 2028.

Progress description

Actual revenue for 6M2025 accounted for 51.07% of the target, and revenue by the end of 2026 is projected to meet expectations. Meanwhile, the construction of the new warehouse is currently in the designer selection process.

Growth plan/Increase business value

Strategic Plan 1 : 1. Strategize to expand the customer base through new channels and enhance the brand of European automotive parts in the Genuine and Replacement categories, EV automotive parts, and batteries for internal combustion engine vehicles and EV vehicles, with the aim of achieving sales of 2,500 million Baht by 2028.

1. Increasing Sales

The company targets sales of 2,500 million baht in 2028 through its sales channels as follows:

1.1 General Customer Group

- Consistently acquiring new customers, as the customer markets in the South and North still have further growth potential.
- Maintaining a stable existing customer base through SCL REWORD sales promotion channels for setting order targets, as well as sourcing products to meet customer needs.

1.2 Service Center Customer Group

- The service center market (QUICK FIT) is continuously growing with an increasing number of branches sold each year, leading to a corresponding increase in the company's sales.

1.3 Insurance Customer Group

- The contraction in new car loan approvals, which has not yet recovered, means consumers still rely on vehicle insurance, both corporate and individual, to mitigate cost risks. As the company partners with leading insurance companies in the country, sales in this segment continue to grow well.

1.4 E-Commerce Customer Group

- In addition to sales through various platform channels such as SHOPEE, LAZADA, and EGGMALL, the company has also begun developing product sales through its own WEB ONLINE to expand sales channels, with a consistent growth target.

1.5 Increase European automotive spare parts brands in both Genuine and Replacement categories, EV automotive parts, and batteries for internal combustion and EV vehicles.

2. Increasing Gross Profit Margin

The company aims to increase its gross profit margin by 0.20 percent annually by controlling sales prices and trade discounts for Genuine product groups and by introducing new profitable brands in the Replacement product group every quarter.

Targets

- **Corporate Financial Targets**

Title	Target			Actual Result	
	2026	2027	2028	2025	6M/2026
Revenue Growth (%) YoY Growth Rate	7.89	9.76	11.11	7.35	13.97
Net Profit Growth (%) YoY Growth Rate	8.25	20.44	20.48	14.62	23.96
Gross Profit Margin (%)	10.85	11.05	11.25	10.75	10.71

Progress description

The growth rate for the 6M2569 period continues to show consistent growth, stemming from marketing efforts, the retention of existing customers, and the steady acquisition of new clients, alongside ensuring sufficient product supply to meet the demands of all customer segments and the introduction of new brands to complement the portfolio. The target was set at one new brand per quarter, but in Q2, a total of 8 new brands have already been added, exceeding the set target. Efforts to acquire more brands will continue throughout the second half of the year.

Strategic Initiative

Strategic Initiative : Add European car parts brands in both Genuine and Replacement categories, as well as EV car parts and batteries for both internal combustion and electric vehicles.

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• Source one new brand per quarter.	The company has added 8 new brands across both quarters, exceeding the set target.

Strategic Plan 2 : 2. Improve operational processes to increase profit margins

The company plans to achieve its net profit margin target by 2028 through:

1. Strict control of selling and administrative expenses, without affecting investments in new projects that promote sales growth and support the company's ESG.

2. Construction of a new warehouse with a WAREHOUSE AUTOMATION system combined with AI technology to support sales growth, reduce complex work processes, increase operational efficiency, and lower human resource management costs.

3. Installation of SOLAR ROOFTOP on the new warehouse to reduce energy costs and promote ESG.

Targets

- **Corporate Financial Targets**

Title	Target			Actual Result	
	2026	2027	2028	2025	6M/2026
Net Profit Margin (%)	2.99	3.28	3.56	2.73	2.89

Progress description

For 6M2026, the Net Profit Margin remained slightly below target due to the Middle East conflict, which led to domestic fuel shortages in March and April. The resulting rise in fuel prices led to a partial increase in operating expenses.

Strategic Initiative

Strategic Initiative : Develop and establish a WAREHOUSE AUTOMATION system.

Status ● Caution

Year	Expected Outcomes	Actual Result
2026	• Construct a new warehouse building within the distribution center in Pathum Thani Province, complete with equipment installation, a fully integrated Warehouse Automation management system, and a Solar Rooftop installation.	The company is currently in the process of selecting building designers and contractors, resulting in construction delays beyond the initial schedule. However, this does not affect current sales operations, as the new warehouse is intended to support future growth.

Quarterly update

Section 2

Governance Plan

Quarterly update : Section 2 Governance Plan

Board Structure and Qualifications

Ensuring the independence of the board of directors

To adhere to the principles of good corporate governance, which is crucial for driving the organization's sustainable growth, the role of the Board of Directors is highly significant, especially the Chairman and Independent Directors, who serve as key mechanisms for establishing balance and overseeing the management's operations.

Targets

Title	Target			Actual Result	
	2026	2027	2028	Before Project Participation	6M/2026
The Chairman of the Board is an Independent Director	-	-	-	Complete	Success
The Board of Directors comprises more than 50% Independent Directors	-	-	-	Complete	Success

Progress description

The company is already led by an Independent Chairman, with independent directors accounting for more than 50% of the Board.

Strategic Initiative

Strategic Initiative : The Chairman serves as an Independent Director.

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• Success	The company is already chaired by an Independent Director.

Accountability and Transparency Governance

Enhancing anti-corruption and fraud prevention efforts

The company recognizes the importance of operating transparently, being socially responsible, and adhering to good corporate governance principles. Therefore, compliance with anti-corruption measures is one of the company's primary missions to ensure that all operational steps comply with laws, regulations, and ethical standards.

Targets

Title	Target			Actual Result	
	2026	2027	2028	Before Project Participation	6M/2026
The company has established an anti-corruption policy and practices.	-	-	-	Complete	Success

Title	Target			Actual Result	
	2026	2027	2028	Before Project Participation	6M/2026
An anti-corruption and anti-bribery policy has been developed to comprehensively cover the organization's business operations,formally approved by the Board of Directors,and supported by clear and practical implementation guidelines	-	-	-	Complete	Success
The company conducts regular monitoring and evaluation of compliance with its anti-corruption and anti-bribery policy and procedures. Audit results are reported by internal auditors to the Board of Directors at least annually. In the event of any violations,corrective actions and preventive measures are clearly defined to prevent recurrence	-	-	-	Complete	Success
The company conducts an annual review of its anti-corruption and anti-bribery policy and practices with the Board of Directors	-	-	-	Complete	Success
Achieve CAC certification from the Thai Institute of Directors (Thai IOD)	In the process of applying for certification.	In the process of applying for certification.	Certified	Signatory	In the process of applying for certification.
Implement and verify that all critical Tier 1 business partners have anti-corruption policies,and ensure that the company actively monitors and assesses business partners' adherence to these policies	In the Process	Success	Success	-	In progress

Progress description

The company is currently in the process of applying for CAC certification from the Thai Institute of Directors (Thai IOD).

Strategic Initiative

Strategic Initiative : Obtained CAC certification from the Thai Institute of Directors (Thai IOD) by 2028.

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• Provide external consultants to establish guidelines and best practices, as well as to provide training to the working team.	The company has assigned personnel to attend training sessions and prepare the necessary documentation for the certification application process.

Governance of Risk and Management Compliance

Enhancing internal audit quality evaluation

Internal audit is one of the processes designed to prevent misconduct by individuals within the organization. This process is an integral part of sustainable development, and the company places significant importance on it.

Targets

Title	Target			Actual Result	
	2026	2027	2028	Before Project Participation	6M/2026
An independent external organization is appointed to evaluate the quality of internal audit activities in comparison with the updated international standards for internal auditing.	In Progress	In Progress	Success	Not Started	Success
The company appoints an independent external unit to conduct internal audits, including managing audit projects, monitoring and addressing findings, summarizing audit results, and preparing the annual audit plan.	In Progress	Success	Success	-	Completed

Progress description

The company utilizes independent external agencies to conduct internal audits, manage audit projects, monitor and manage findings, summarize audit results, and prepare annual audit plans.

Strategic Initiative

Strategic Initiative : The company appoints an independent external unit to conduct internal audits, including managing audit projects, monitoring and addressing findings, summarizing audit results, and preparing the annual audit plan.

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• In Progress	The Company utilizes independent external agencies to conduct internal audits, manage audit projects, monitor and manage findings, summarize audit results, and prepare annual audit plans.

Quarterly update

Section 3

Climate Plan

Quarterly update : Section 3 Climate Plan

Greenhouse gas inventory (GHG) plan

Climate change is a critical global issue that all sectors must prioritize, as greenhouse gas emissions from economic and social activities are the primary cause of global warming. Greenhouse gas accounting serves as a tool for assessing environmental impacts and is a crucial foundation for preparing reports and disclosing sustainability information.

Targets

Title	Target			Actual Result
	2026	2027	2028	6M/2026
GHG inventory report, GHG verification and disclosure (specific to Scope 1 and Scope 2 emissions)	In Progress	In Progress	Success	In Progress
Installation of a solar rooftop system at the warehouse building in Pathum Thani Province	In Progress	Success	Success	Pending

Progress description

The Company is currently undergoing verification for CFO and ISO 14064-1 based on 2025 data. Meanwhile, the solar rooftop installation is pending the completion of the new warehouse construction.

Strategic Initiative

Strategic Initiative : Appoint external consultants to plan and establish a structured data management system, and engage independent auditors/reviewers to ensure accuracy and compliance prior to certification.

Status ● On track

Year	Expected Outcomes	Actual Result
2026	• Engage external consultants to provide guidance, establish a structured data collection and management process, and appoint independent reviewers to verify compliance and accuracy.	The Company is currently undergoing verification for Carbon Footprint for Organization (CFO) and ISO 14064-1 certification for its 2025 data.

Quarterly update

Attachment

Quarterly update : Attachment

JUMP+ Plan

URL Link to the Document : https://jumpplusmedia-setlink.setgroup.or.th/planSubmission/SCL_JUMP%2B_Plan_Year_2026-2028_EN.pdf

Attachments

URL Link to the Document : https://jumpplusmedia-setlink.setgroup.or.th/SCL/1787377428854.pdf